



WELCOME!

LEADERSHIP AND COLLABORATION

name  
Rotary Club of



# Meeting Members' Needs

YOUR RESPONSIBILITY  
 Socials  
 Legal  
 Run Meetings  
 Interact  
 Members  
 Showing  
 People of Action  
 leaders  
 members  
 assigned  
 Strategic Priorities  
 Youth Protection  
 Communication  
 Recognition  
 Conflict Resolution  
 Raising  
 Other duties  
 which  
 Clients



BREATHE



# OBJECTIVES

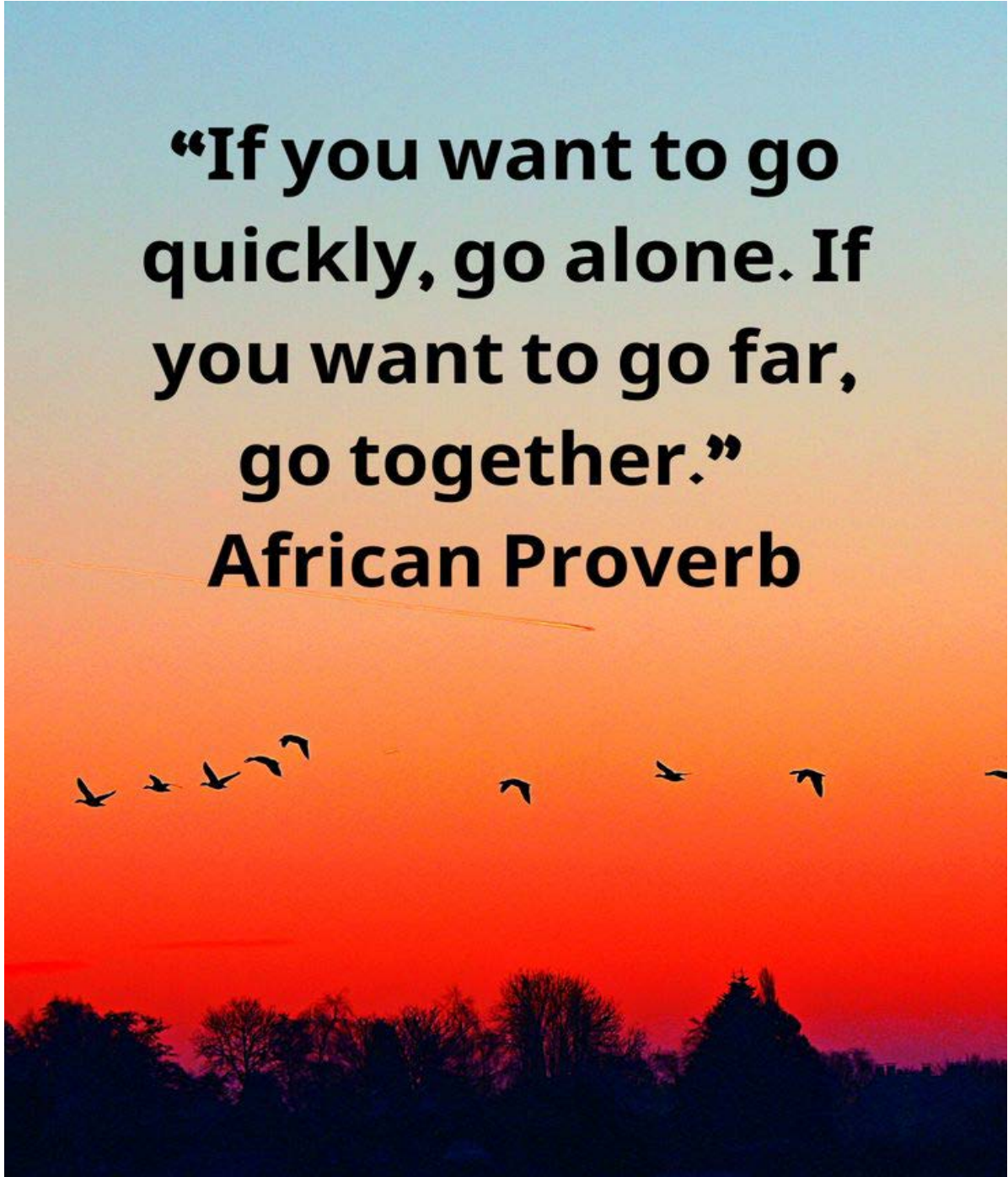
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- Assisting you in utilizing a collaborative approach to achieve your club's goals.
- Helping you integrate goals, activities, and people for success!
- Providing tools to do so




# COLLABORATION !

**“If you want to go quickly, go alone. If you want to go far, go together.”  
African Proverb**

A vertical rectangular image with a gradient background transitioning from light blue at the top to bright orange and red at the bottom. Silhouettes of several birds are flying across the middle of the image. The bottom edge shows dark silhouettes of trees and foliage.

# TOOL # 1 - COLLABORATION

 **WHAT** is collaboration?

 **WHY** is it important?



# CHALLENGES TO COLLABORATION

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- Respecting diverse perspectives
- Reaching a decision
- Having a clear action plan
- Expecting it takes time
- Accepting new ways, change
- Resolving conflict

# TOOL #2 - A KITCHEN CABINET

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What ingredients  
will you need?





# BUILDING CONSENSUS

Do you have to agree to have success?



# TOOL #3 – YOUR ACTION PLAN



If you don't know where you are going, you'll probably end up somewhere else.

# Strategic Planning

**How will you  
achieve your  
vision?**







# 3-YEAR ROLLING GOALS ACTION PLAN - ROTARY CLUB OF \_\_\_\_\_

| GOAL<br>*Priority Goals  | YEAR 1 GOAL<br>(2025-26) | YEAR 2 GOAL<br>(2026-27) | YEAR 3 GOAL<br>(2027-28) | ACTION TO TAKE<br>(Add additional sheets as necessary) |
|--|--------------------------|--------------------------|--------------------------|--|
| <b>Expand our REACH</b>  |                          |                          |                          |  |
| *Number of total members at end of year                              |                          |                          |                          |  |
| <b>Increase our IMPACT</b>   |                          |                          |                          |  |
| *Contributions to TRF Annual Fund in \$                              |                          |                          |                          |  |
| *Contributions to PolioPlus in \$                                    |                          |                          |                          |  |
| *Number of Members who become new TRF Benefactors                    |                          |                          |                          |  |
| <b>Enhance Participant ENGAGEMENT</b>                                |                          |                          |                          |  |
| *Number of Club Members who participate in a Rotary service activity |                          |                          |                          |  |
| GOAL<br>*Priority Goals  | YEAR 1 GOAL<br>(2025-26) | YEAR 2 GOAL<br>(2026-27) | YEAR 3 GOAL<br>(2027-28) | ACTION TO TAKE<br>(Add additional sheets as necessary) |
| <b>Increase our ability to ADAPT</b>                                 |                          |                          |                          |  |
| *Develop a Strategic Plan  |                          |                          |                          |  |
| <b>Other CLUB GOALS</b>  |                          |                          |                          |  |
|  |                          |                          |                          |  |



# GROUP EXERCISE

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Gather into Kitchen Cabinets of 5.





# 3 - YEAR ACTION PLAN - ROTARY CLUB OF \_\_\_\_\_

What is the three-year goal?

Increase Foundation giving by 5% a year.



|         | YEAR 1 Goal (2025-26)  | YEAR 2 Goal (2026-27)                         | YEAR 3 Goal (2027-28)  |
|---------|--|---|--|
|         |  |   | <b>Foundation giving up 5%/yr</b>                                    |
|         | Annual Fund Goal \$7,875 (currently \$7,500)                               | Annual Fund Goal \$8,269                      | Annual Fund Goal \$8,683   |
|         | Polio Plus Goal \$1,260 (currently \$1,200)                                | Polio Plus Goal \$1,323                       | Polio Plus Goal \$1,389  |
|         | 6 New TRF Benefactors (currently 4)  | 7 New TRF Benefactors                         | 8 New TRF Benefactors  |
| Actions | Create advisory group with advocate for each area                          | Update Progress and recommendations to club   | Update Progress and recommendations to club                          |
|         | Each Advisory develops individual goals                                    | Refine Goals using yrs of data, club feedback | Progress report and recommendations to the club                      |
|         | Share Goals, current data (to Board, club mtgs, bulletin, post on website) | Use Club Fundraising Analysis/refine goals    | Review Goals using yrs of data, re-establish goal for upcoming years |
|         | Identify potential partners (District/Area, other clubs, community)        | Annual appreciation of partnerships           | Annual appreciation of partnerships                                  |
|         | Celebrate progress PHF pins, certificates                                  |   | Celebrate 3 <sup>rd</sup> year progress/achievements                 |





# ESSENTIAL LEADERSHIP SKILLS

- Communication
- Accountability
- Reflective Listening
- Respect and Inclusion
- Understanding Your Personal Bias
- Delegation and Follow Up





**AHA Moments**



Thank  
you